Zeno Davatz

Linux OpenSource Concept for Switzerland

18.6.2025

Audio

Video

[00:00:01.660] - Zeno Davatz

Thank you very much for hosting this event, Josua Schmid.

[00:00:06.940] - Zeno Davatz

Thank you very much for inviting me.

[00:00:09.360] - Zeno Davatz

My name is Zeno R.R. Davatz. I'm Swiss, I'm 50 years old.

[00:00:17.640] - Zeno Davatz

We have been doing Ruby since at least 2003.

[00:00:30.280] - Zeno Davatz

I was even more surprised to know and see that Masaomi Hatakeyama is here.

[00:00:33.480] - Zeno Davatz

The inventor of Ruby is Yukiro Matsumoto.

[00:00:42.049] - Zeno Davatz

https://en.wikipedia.org/wiki/Yukihiro_Matsumoto

[00:00:42.580] - Zeno Davatz

Always good to have a Japanese in the team.

[00:00:45.650] - Zeno Davatz

When my co-founder left me, Masaomi Hatakeyama was his successor.

[00:00:51.590] - Zeno Davatz

He couldn't have been a better successor.

[00:00:54.110] - Zeno Davatz

I want to thank Masaomi Hatakeyama once again for his great work.

[00:00:58.260] - Zeno Davatz

I am not really a coder. I'm a good debugger, and I'm a strategist. I'm an acquisition guy, but I don't write code on a daily basis.

[00:01:08.380] - Zeno Davatz

Now with AI, vibe coding, maybe a little bit more.

[00:01:13.740] - Zeno Davatz

We use Git since day one, 7. April, 2005.

[00:01:17.940] - Zeno Davatz

I attended the RubyKaigi in Nerima, Japan in 2011.

[00:01:25.460] - Zeno Davatz

I was a little bit upset with Ruby because they are not always very consistent when they upgrade their versions.

[00:01:35.020] - Zeno Davatz

When they upgraded from version 1.8.6 to 1.8.7 they completely screwed up the regular expression with the Oniguruma patch.

[00:01:45.690] - Zeno Davatz

They didn't merge the Oniguruma patch in.

[00:01:50.840] - Zeno Davatz

At that time when I was at the RubyKaigi in Japan, I also attended the Linux conference.

[00:01:56.600] - Zeno Davatz

Linus Torvalds is a very big idol of mine.

[00:02:00.000] - Zeno Davatz

I really like him. I like what he does. He invented Linux. He pushed the Linux Kernel forward, he pushed Git forward.

[00:02:08.460] - Zeno Davatz

Linus Torvalds always gets very angry with his developers when they break the userspace.

[00:02:13.625] - Zeno Davatz

https://lore.kernel.org/lkml/CA+55aFy98A+LJK4+GWMcbzaa1zsPBRo76q+ioEjbx-uaMKH6Uw@mail.gmail.com/

[00:02:14.120] - Zeno Davatz

I went up to Yukihiro Matsumoto and told him: Matsumoto-san, when you do an upgrade, can't you just stick to the philosophy of the Linux Kernel?

[00:02:25.820] - Zeno Davatz

You don't break userspace.

[00:02:27.600] - Zeno Davatz

When I upgrade to a new Ruby version, then I don't have to have 1,000 headaches.

[00:02:35.240] - Zeno Davatz

I think he kind of took it serious.

[00:02:38.660] - Zeno Davatz

At least he listened to me. That made me very happy.

[00:02:44.100] - Zeno Davatz

What do we do?

[00:02:45.680] - Zeno Davatz

I will switch over now because the title is: Linux Open Source Concept for Switzerland.

[00:02:53.470] - Zeno Davatz

All the code that we write since 2020, all our code is on GitHub.

[00:02:58.230] - Zeno Davatz

It's either GPLv2 or it's GPLv3.

[00:03:01.560] - Zeno Davatz

We are also the authors of the spreadsheet Gem.

[00:03:05.400] - Zeno Davatz

It's probably our most downloaded Gem.

[00:03:07.390] - Zeno Davatz

65 million downloads since the initial date.

[00:03:10.043] - Zeno Davatz

https://rubygems.org/gems/spreadsheet/versions/1.3.4

[00:03:10.700] - Zeno Davatz

It's GPLv3.

[00:03:12.880] - Zeno Davatz

Here may be a little small question.

[00:03:14.920] - Zeno Davatz

How do you guys make money if everything is open source?

[00:03:18.220] - Zeno Davatz

Big companies like IBM or Facebook or whoever, if they use our Gem, they will find out in their legal department that, Oh, here's a software, and it has a non-standard license.

[00:03:33.680] - Zeno Davatz

They will automatically contact us and ask us, well, we are not all open source, so what do we do?

[00:03:41.340] - Zeno Davatz

Then I just tell them, ok, you have to buy a non-GPL3 license and it costs this and this amount.

[00:03:47.140] - Zeno Davatz

Of course, around the world, there are a lot of companies that probably use the spreadsheet gem and they violate the GPLv3 license.

[00:03:56.110] - Zeno Davatz

But what can you do? You can't always win.

[00:04:00.460] - Zeno Davatz

Yeah, so that's the spreadsheet Gem.

[00:04:04.220] - Zeno Davatz

I will tell you a short story about Open Drug Database.

[00:04:08.430] - Zeno Davatz

https://ch.oddb.org

[00:04:08.660] - Zeno Davatz

So you know where we come from.

[00:04:10.100] - Zeno Davatz

Open Drug Database compares drug prices between original drugs and generic drugs.

[00:04:15.420] - Zeno Davatz

So if you have any questions, just interrupt me, okay?

[00:04:18.280] - Zeno Davatz

I'm ADHD, so I will jump back and forth. If you can't follow my pictures, you just have to tell me.

[00:04:26.420] - Zeno Davatz

Open Drug Database compares the drug prices in Switzerland.

[00:04:30.000] - Zeno Davatz

In Switzerland, we have 9,000 drugs that are paid by the official Swiss Health Insurance.

[00:04:36.457] - Zeno Davatz

https://spezialitaetenliste.ch/

[00:04:37.600] - Zeno Davatz

We came up with an idea in 2003 that we could compare drug prices based on the ATC code.

[00:04:44.420] - Zeno Davatz

https://de.wikipedia.org/wiki/Anatomisch-Therapeutisch-Chemisches_Klassifikationssystem

[00:04:44.420] - Zeno Davatz

It is a seven-digit code.

[00:04:45.800] - Zeno Davatz

It's an anatomical, therapeutical, chemical code, according to the WHO.

[00:04:55.660] - Zeno Davatz

You have the same active agent, the same dose, and everything for the same indication of drug.

[00:05:00.980] - Zeno Davatz

I went to the monopolistic company in Switzerland, e-mediat, and I told them, guys, we need your data to compare the drug prices.

[00:05:08.120] - Zeno Davatz

They said, yes, you can have it here. The license is going to cost you 2,000 Swiss Francs per year.

[00:05:12.840] - Zeno Davatz

Then we started developing.

[00:05:16.640] - Zeno Davatz

The pharmaceutical companies started coming and they said: well, this is a nice software and everything. They didn't like the name.

[00:05:22.040] - Zeno Davatz

The name was: http://nachahmer.ch

[00:05:22.540] - Zeno Davatz

In English, that's like imitations, guys.

[00:05:28.020] - Zeno Davatz

We changed the name to https://generika.cc

[00:05:30.860] - Zeno Davatz

CC stands for Cocos Islands. CC also stands for carbon copy.

[00:05:36.620] - Zeno Davatz

A generic drug is a carbon copy of the original patented drug.

[00:05:39.810] - Zeno Davatz

We started developing, it was a success.

[00:05:45.300] - Zeno Davatz

The monopolistic company, e-mediat, came and said: no your license is no longer 2,000

Swiss Francs per year, it is now 125'000 Swiss Francs per year.

[00:05:54.180] - Zeno Davatz

I said: wow, this is too much.

[00:06:01.318] - Zeno Davatz

I cancelled all the contracts.

[00:06:01.840] - Zeno Davatz

I approached the BAG, Bundesamt für Gesundheit, that collects the data according to federal law and to Swissmedic and said: you guys, you're required to collect this data.

And because the data is required by government law, it cannot be copyright protected.

[00:06:24.460] - Zeno Davatz

If you buy a drug in Switzerland, it comes with a package leaflet, indications,

contraindications, and stuff like that.

[00:06:31.290] - Zeno Davatz

The same information is available not only for the patient, but also for the doctor.

[00:06:35.580] - Zeno Davatz

And the doctor information for Keytruda or some drug against cancer will have 50

pages.

[00:06:41.200] - Zeno Davatz

So that information was still in a monopolistic database.

[00:06:45.010] - Zeno Davatz

We wrote a spider and we spidered out all the information from the Documed database, from the monopoly, and we put it into our database.

[00:06:52.060] - Zeno Davatz

The prices and everything, we had the activations, from Swissmedic.

[00:06:55.220] - Zeno Davatz

https://swissmedic.ch

[00:06:55.220] - Zeno Davatz

Swissmedic is like the FDA in Switzerland.

[00:06:57.420] - Zeno Davatz

BAG is responsible for the prices.

[00:07:00.160] - Zeno Davatz

Then we got sued by Documed.

[00:07:01.320] - Zeno Davatz

They said: you are taking our data. The data is copyright protected, blah, blah, blah.

[00:07:08.400] - Zeno Davatz

I said, No, it's required by government law. That is why it cannot be copyright protected.

[00:07:12.420] - Zeno Davatz

After several years, several steps, it went to the Supreme Court of Switzerland, and there was a decision that said: we done nothing wrong.

[00:07:22.350] - Zeno Davatz

https://ywesee.com/uploads/Main/ywesee GmbH Bundesgerichtsurteil.pdf

[00:07:22.350] - Zeno Davatz

So we won everything through all the instances of the courts until the Bundesgericht in 2008.

[00:07:27.960] - Zeno Davatz

At the same time, I accused Documed of having a monopoly.

[00:07:33.840] - Zeno Davatz

The WEKO, Wettbewerbskommission, in Switzerland, they investigated for three years and they fined Documed, which were publishing that medical information with 50,000 Swiss Francs

[00:07:47.278] - Zeno Davatz

https://ywesee.com/uploads/Main/Eroeffnung Verfuegung WEKO 16.7.2008 web.pdf

[00:07:48.220] - Zeno Davatz

Now we were legally allowed to publish this information on the internet.

[00:07:54.980] - Zeno Davatz

What then happened was that a pharmaceutical company, Laboratoire Jacques Reboh et fils SA came and said: we don't want to publish our data not with Open Drug Database, also not with Documed.

[00:08:08.060] - Zeno Davatz

We want that you publish the data over our own official website.

[00:08:11.190] - Zeno Davatz

That was another law case between Swissmedic and Laboratoire Jacques Reboh et fils SA, took another three years.

[00:08:14.600] - Zeno Davatz

https://ywesee.com/uploads/Main/17.6.2011_BVGER_Swissmedic_Laboratoire_Reboh.pdf

[00:08:15.220] - Zeno Davatz

The Bundesverwaltungsgericht (BVGER) basically quoted our first two cases.

[00:08:18.450] - Zeno Davatz

It changed all the laws in Switzerland, how the Swiss pharmaceutical companies have to publish their information.

[00:08:26.940] - Zeno Davatz

What followed was a World Trade Organization (WTO) invitation to tender.

[00:08:31.210] - Zeno Davatz

https://ywesee.com/uploads/Main/Simap Projekt-ID 82539.pdf

[00:08:31.640] - Zeno Davatz

If you have a government contract in Switzerland that goes over 250,000 Swiss Francs, you have to make it public so everybody can apply for the job.

[00:08:45.300] - Zeno Davatz

We applied for the job and e-mediat applied for the job.

[00:08:46.740] - Zeno Davatz

The Galenica Group applied for the job, and they won.

[00:08:52.860] - Zeno Davatz

We offered for 3,5 million Swiss francs, and they got the job for 475,000 Swiss francs.

[00:08:58.790] - Zeno Davatz

They completely under swept us by price dumping, but they are a huge billion-dollar company, so what could we do?

[00:09:05.440] - Zeno Davatz

At that time, I was really pissed off, and I basically managed to prove that they're blackmailing the pharmaceutical industry.

[00:09:15.000] - Zeno Davatz

So they went to the pharmaceutical industry and said, you guys, if you don't pay our fee for our database, then we will kick you out of the database.

[00:09:23.400] - Zeno Davatz

So if you walk into a pharmacy and you want to find Ponstan from Mepha, you will not find it.

[00:09:29.200] - Zeno Davatz

The pharmaceutical companies, they got afraid, and they started paying the fee, and I could prove that.

[00:09:34.220] - Zeno Davatz

So the WEKO opened a second investigation.

[00:09:37.400] - Zeno Davatz

https://ywesee.com/uploads/Main/Verfgung_WEKO_vom_19._Dezember_2016.pdf

[00:09:37.400] - Zeno Davatz

This second investigation took another three years, and they said, No, this time, the fine is not going to be 50,000 Swiss Francs, it's going to be 4.5 Million Swiss Francs.

[00:09:49.580] - Zeno Davatz

So this investigation was 121 pages by the WEKO after three years of investigation.

[00:09:56.570] - Zeno Davatz

In Switzerland, you can take that to court again.

[00:09:59.560] - Zeno Davatz

So Galenica took this to court again.

[00:10:00.320] - Zeno Davatz

They said: we're not going to pay this fine.

[00:10:05.080] - Zeno Davatz

So the Bundesverwaltungsgericht, so if you fight with an official institution in Switzerland, it doesn't go to the Bundesgericht, it goes to the Bundesverwaltungsgericht.

[00:10:14.520] - Zeno Davatz

They lowered the fine down from 4.5 million to 3.7 million Swiss Francs after investigating for another three and a half years.

[00:10:24.660] - Zeno Davatz

https://ywesee.com/uploads/Main/B-2597_2017.pdf

[00:10:25.070] - Zeno Davatz

Their summary was 235 pages.

[00:10:28.770] - Zeno Davatz

So they summarized 121 pages with another 235 pages.

[00:10:33.320] - Zeno Davatz

That's bureaucracy. That is is how it works.

[00:10:36.700] - Zeno Davatz

That went to the Bundesgericht.

[00:10:38.260] - Zeno Davatz

On 23.1.2025 the final decision was taken by the Bundesgericht (BGER).

[00:10:38.303] - Zeno Davatz

https://ywesee.com/uploads/Main/2C_244_2022_23.01.2025.pdf

[00:10:38.600] - Zeno Davatz

The BGER confirmed the monopoly, they reduced the fine.

[00:10:47.160] - Zeno Davatz

Generally speaking, we are on the right side.

[00:10:51.500] - Zeno Davatz

This shows a little bit the whole dynamics that you have when you try to push data into the public domain.

[00:10:58.740] - Zeno Davatz

There are a lot of people there who don't agree with you, and they just are there to make money.

[00:11:05.220] - Zeno Davatz

All they want to do, they care about is money.

[00:11:07.400] - Zeno Davatz

Money is not innovation. Money has nothing to do with innovation. Innovation is innovation, and money is money.

[00:11:14.660] - Zeno Davatz

If you look now at the whole AI thing, you look at Android, you look at all the big companies in the world, what do they run on? They all run on Linux.

[00:11:23.460] - Zeno Davatz

Linus Torvalds is not a billionaire.

[00:11:25.010] - Zeno Davatz

His salary is 1.5 million USD, something like that.

[00:11:28.170] - Zeno Davatz

The stock price of Microsoft, it went through the roof after they started switching over from closed-source, not calling Linux "Cancer", but completely embracing Linux into the data center as a subsystem in Windows and so on.

[00:11:48.600] - Zeno Davatz

This is something I also think is really important that if you have a personal itch, and my personal itch is to teach the kids in Switzerland about OpenSource and about Linux.

[00:12:01.200] - Zeno Davatz

When we had apprentices at ywesee, when they came for a job interview, I said: okay, bring your laptop and set up Gentoo Linux from scratch.

[00:12:14.300] - Zeno Davatz

It It takes you as long as it takes you, but I want to see that you can set up Linux.

[00:12:22.320] - Zeno Davatz

If you can't do that, then we will help you.

[00:12:24.320] - Zeno Davatz

I managed to build up this system where we have six 16-year-old kids that were compiling and setting up Gentoo Linux by themselves.

[00:12:35.120] - Zeno Davatz

They were basically prepared to show the other kids who were doing the Application Developer Apprenticeship how to do it.

[00:12:43.100] - Zeno Davatz

Then I went to the Minerva school and I asked the Minerva guys, Okay, why don't we somehow make a system where Apprentice A teaches Apprentice B how to set up Linux?

[00:12:52.600] - Zeno Davatz

They were completely overwhelmed.

[00:12:54.830] - Zeno Davatz

The IT teacher from the Minerva school, he couldn't even setup Windows from a CD.

[00:13:04.500] - Zeno Davatz

When you do an Application Developer Apprenticeship at Minerva you pay something like 50'000 Swiss Francs.

[00:13:05.050] - Zeno Davatz

For their education they pay a huge sum of money.

[00:13:11.300] - Zeno Davatz

At our place they learned to code, they learned to setup Linux.

[00:13:17.740] - Zeno Davatz

We paid them a salary.

[00:13:22.160] - Zeno Davatz

For me that kind of did not work out.

[00:13:22.220] - Zeno Davatz

I stopped with the apprentices, but I still believe in the idea of somehow in one way or the other, bringing Linux into the schools.

[00:13:41.480] - Zeno Davatz

I have two kids. My wife is Japanese.

[00:13:43.960] - Zeno Davatz

If you look what the kids today are doing in Sekundarschule, a lot of it is just Brawl Stars, Gaming. They have no clue what Linux is.

[00:13:48.440] - Zeno Davatz

But it is there and it is OpenSource and you can use it.

[00:13:48.780] - Zeno Davatz

Nobody can stop you from using it.

[00:14:05.680] - Zeno Davatz

This is one part that I think is very important.

[00:14:13.980] - Zeno Davatz

Now, coming to another part of what I also think is important, where I feel that the FOSS stack could be very interesting is the digital ID.

[00:14:25.000] - Zeno Davatz

We had a vote about the digital ID in Switzerland.

[00:14:29.960] - Zeno Davatz

https://www.republik.ch/2021/01/28/die-probleme-mit-der-schweizer-e-identitaet

[00:14:30.000] - Zeno Davatz

The Swiss Post and some other companies tried to control the digital ID and it got washed down.

[00:14:31.321] - Zeno Davatz

https://de.wikipedia.org/wiki/Eidgen%C3%B6ssische_Volksabstimmung_%C3%BCber_das_E-ID-Gesetz

[00:14:31.420] - Zeno Davatz

If you look at India, how they done it, I don't know if you're familiar with the digital identification system in India.

[00:14:43.540] - Zeno Davatz

It's called Aadhaar.

[00:14:44.863] - Zeno Davatz

https://de.wikipedia.org/wiki/Aadhaar

[00:14:46.060] - Zeno Davatz

You do a biometrical face scan, the eyes, the face, fingerprint and everything.

[00:14:51.800] - Zeno Davatz

Then you're in the system and you connect the anonymous profile when you sign up for the mobile phone, for example, you connect that.

[00:15:00.900] - Zeno Davatz

Then when you open your phone in India, you don't have to log in.

[00:15:06.410] - Zeno Davatz

You're automatically logged in.

[00:15:08.520] - Zeno Davatz

They use a lot of open source technologies for the digital ID.

[00:15:13.300] - Zeno Davatz

I feel, or I would really love to see that in Switzerland, we do the same.

[00:15:18.640] - Zeno Davatz

That in Switzerland, we use open source technology to do a digital identification system on a full scale government level.

[00:15:30.000] - Zeno Davatz

I don't know when that's going to happen because Switzerland is a little bit of a monotheistic culture.

[00:15:35.100] - Zeno Davatz

We are fully banked.

[00:15:36.860] - Zeno Davatz

In India now, over Aadhaar and their banking system, you can move one Rupee from Kerala to Bombay.

[00:15:45.580] - Zeno Davatz

It doesn't cost you anything.

[00:15:46.800] - Zeno Davatz

Here in Switzerland, of course, everybody has a banking account. You're fully banked.

[00:15:51.860] - Zeno Davatz

But we do not have the digital ID.

[00:15:54.940] - Zeno Davatz

If we would have a digital ID, then you could log in to Brack, Galaxus.

[00:15:58.920] - Zeno Davatz

Another thing is the EPD, Elektronisches Patientendossier, electronic patient record.

[00:16:03.600] - Zeno Davatz

Your electronic patient record from the doctor, is another huge catastrophe in Switzerland. It just doesn't work.

[00:16:07.980] - Zeno Davatz

We have different local companies (Stammgemeinschaften) in the healthcare industry that all have their own PDF management, and it just doesn't work.

[00:16:20.400] - Zeno Davatz

We are wasting millions.

[00:16:21.821] - Zeno Davatz

https://www.nzz.ch/wirtschaft/wenn-es-im-bisherigen-tempo-weitergeht-dauert-es-nur-noch-1250-jahre-bis-alle-einwohner-der-schweiz-ein-elektronisches-patientendossier-hab en-ld.1889034

[00:16:22.100] - Zeno Davatz

Of course, we are not China.

[00:16:23.560] - Zeno Davatz

You can't stuff one solution down our throats in Switzerland like you can do it in China.

[00:16:29.720] - Zeno Davatz

But India is a democracy, and India showed that if some intelligent people come together and they want to change the system, it's not about the money, it's about the personality.

[00:16:40.200] - Zeno Davatz

It's about the people who want to change the system.

[00:16:43.440] - Zeno Davatz

I'm always looking for people who are interested in changing the system and improving the system for the better.

[00:16:52.480] - Zeno Davatz

One result of this whole Open Drug Database history, of all these court cases and everything is now that all the government-required medical information about all the drugs in Switzerland is now at the Refdata Stiftung, a foundation.

[00:17:08.892] - Zeno Davatz

https://ywesee.com/Main/DocumedGalenicaVsYwesee

[00:17:09.000] - Zeno Davatz

Anybody can use the data.

[00:17:14.120] - Zeno Davatz

https://refdata.ch/de/

[00:17:14.120] - Zeno Davatz

We have apps.

[00:17:14.840] - Zeno Davatz

We have an Android app, we have an iOS app, we have a web app, we have a Windows app, we have a macOS app. It's all programmed natively.

[00:17:24.667] - Zeno Davatz

https://ywesee.com/AmiKo/Index

[00:17:25.720] - Zeno Davatz

These apps are free.

[00:17:27.740] - Zeno Davatz

We generate the database with all this medical information every day with a C++ program, it generates the data in three minutes.

[00:17:35.900] - Zeno Davatz

https://github.com/zdavatz/cpp2sqlite

[00:17:35.900] - Zeno Davatz

When we used to do it with Java, it took four hours.

[00:17:38.219] - Zeno Davatz

https://github.com/zdavatz/aips2sqlite

[00:17:39.090] - Zeno Davatz

Anybody can now do this.

[00:17:41.820] - Zeno Davatz

If you guys want to do an app for doctors or you want to do an app for patients and you want to show the medical leaflet that's in the package, anybody could do it because the information is there and nobody can tell you today the license fee is 2,000 Swiss Francs and in two years it's going to be 125,000 Swiss Francs.

[00:17:59.200] - Zeno Davatz

This is something where we could really platform the way and I hope it will happen in other areas as well.

[00:18:06.480] - Zeno Davatz

That's why also coming back to how can we have an open source concept for Switzerland, I feel that the data is one, the whole political system is another thing.

[00:18:23.560] - Zeno Davatz

Of course, our identity, our passport, and so on would be nice if we could build that upon on an open source stack.

[00:18:34.440] - Zeno Davatz

What else is there?

[00:18:43.360] - Zeno Davatz

One apprentice who also worked for us for three years, he now is one of the founders of Allink.

[00:18:51.560] - Zeno Davatz

https://allink.ch/de/

[00:18:52.620] - Zeno Davatz

Mike Walder, he also hacked a lot of Ruby.

[00:18:53.450] - Zeno Davatz

He now runs a company with many employees, and he completely outgrew us.

[00:19:01.440] - Zeno Davatz

That's very nice to see.

[00:19:03.440] - Zeno Davatz

If you have people who become economically more successful than yourself and at the same time are very happy doing what they do, but you basically took them along the way for a couple of steps.

[00:19:23.280] - Zeno Davatz

We have different tools.

[00:19:24.600] - Zeno Davatz

aips2sqlite (Java), oddb2xml (Ruby).

[00:19:24.819] - Zeno Davatz

https://github.com/zdavatz/oddb2xml

[00:19:24.990] - Zeno Davatz

We have some redundancies.

[00:19:36.000] - Zeno Davatz

These two softwares, they take different public domain sources of data and they

generate XML files.

[00:19:43.600] - Zeno Davatz

So these XML files then can get loaded into the software for the prescription drugs, for

the health care insurances, and so on.

[00:19:52.600] - Zeno Davatz

So today, if you prescribe a drug, you go to a hospital and the doctor makes one

prescription, the license for the hospital to license that data that they pay these days

can be over 100,000 Swiss Francs.

[00:20:06.760] - Zeno Davatz

Whereas they could also work with our data, which is completely free, and it's the same

data.

[00:20:12.427] - Zeno Davatz

https://www.hin.ch/de/services/mediupdate-xml.cfm

[00:20:12.760] - Zeno Davatz

It's funny to see that the old school thinking, everybody still just goes after this

monopolistic data, whereas you could have the data for free.

[00:20:22.520] - Zeno Davatz

Where you have competition, in the software development area of the doctors in Switzerland, we have a very high competition.

[00:20:29.440] - Zeno Davatz

We have different small companies, that produce software for doctors.

[00:20:33.180] - Zeno Davatz

There, everybody uses our data.

[00:20:35.660] - Zeno Davatz

But now you come to pharmacies. In Switzerland, there are exactly three software companies that produce software for pharmacies.

[00:20:42.300] - Zeno Davatz

They all signed up for the FUD contract of the competitor, where they basically only use the licensed data and they pay, I don't know, 10 times more.

[00:20:53.860] - Zeno Davatz

But the consumer pays it and nobody complains.

[00:20:58.540] - Zeno Davatz

This is just the way it is.

[00:21:01.180] - Zeno Davatz

Any questions so far?

[00:21:04.920] - Bemerkung 1

Maybe off topic.

[00:21:06.420] - Zeno Davatz

Yes, please. Off topic is always best.

[00:21:08.900] - Bemerkung 1

The ODDB.org project has a very funny gem file from a perspective of the rails developer today.

[00:21:17.780] - Zeno Davatz

Of course.

[00:21:31.680] - Zeno Davatz

So we don't use Rails at all.

[00:21:35.920] - Zeno Davatz

Basically we create an object, we serialize the object, the object goes into the Postgres database.

[00:21:43.360] - Zeno Davatz

You cannot guery our database with SQL commands.

[00:21:46.320] - Zeno Davatz

You can only query our database via bin-admin writing ruby.

[00:21:51.760] - Zeno Davatz

The object comes out of the database, it's being deserialized, and then it's being shown.

[00:21:56.540] - Zeno Davatz

If you look at Open Drug Database, the HTML is being generated with Ruby.

[00:22:01.815] - Zeno Davatz

https://github.com/zdavatz/htmlgrid

[00:22:01.860] - Zeno Davatz

The memory management is being done with a separate gem: ODBA.

[00:22:05.977] - Zeno Davatz

https://github.com/zdavatz/odba

[00:22:06.580] - Zeno Davatz

The HTML is being written with htmlgrid.

[00:22:08.510] - Zeno Davatz

SBSM, state-based session management. The sessions for the web browser are managed, and the cookies are also managed with our own gem that is written in Ruby.

[00:22:22.400] - Zeno Davatz

https://github.com/zdavatz/sbsm

[00:22:22.840] - Zeno Davatz

It's like a parallel world to the Rails world.

[00:22:25.801] - Zeno Davatz

https://rubyonrails.org/

[00:22:26.800] - Zeno Davatz

But it's more open to develop.

[00:22:29.750] - Zeno Davatz

It takes a little bit of time until you're in there in that mental framework.

[00:22:34.903] - Zeno Davatz

https://github.com/zdavatz/shoe

[00:23:24.620] - Bemerkung 2

I started to go to the doctor a lot in the last few months, and they all exchange information with me with HIN.

[00:23:35.500] - Bemerkung 2

I find the email to be... I have Gmail, and I find the email to be very Microsoft friendly.

[00:23:45.380] - Bemerkung 2

It's like you don't have outlook of what the hell is wrong with you?

[00:23:49.660] - Bemerkung 2

I wonder if you share some hatred for the company with me, but I think they're based in Wallisellen.

[00:23:55.080] - Zeno Davatz

Yeah, they're right across the corner. Yeah, of course.

[00:23:58.240] - Bemerkung 2

Am I offendnig if somebody's cousin, brother, or sister?

[00:24:03.280] - Zeno Davatz

Yes, thank you for that question.

[00:24:07.840] - Zeno Davatz

The HIN client is, yes, that's exactly the point, right?

[00:24:11.970] - Zeno Davatz

I always push them. I tell them, Guys, now they have this ePrescription Signment system, and they're actually not end-to-end encrypted.

[00:24:19.880] - Zeno Davatz

Everything goes through their proxy.

[00:24:22.220] - Zeno Davatz

From your computer to HIN, everything's encrypted, but then they can read everything.

[00:24:27.660] - Zeno Davatz

It's not end-to-end encrypted.

[00:24:29.240] - Zeno Davatz

That I think should really happen at one stage.

[00:24:32.320] - Zeno Davatz

What I would like is to come back to in your question is that they do a certificate solution.

[00:24:38.140] - Zeno Davatz

They just give out certificates, whatever, P12s or whatever, and you have the certificate on your iPhone, and it's like a COVID certificate.

[00:24:46.380] - Zeno Davatz

If you have that certificate, it says you're a doctor.

[00:24:49.180] - Zeno Davatz

That kind of relates to the electronic digital ID.

[00:24:53.340] - Zeno Davatz

It's a public PKI infrastructure where you put out your public key, the public key is signed through the post office or something with a mail, with an official offline sent mail. It's signed. Then you get the certificate and you load that into your phone and it proves that you're you.

[00:25:14.380] - Zeno Davatz

For me, that would be a nice EID solution.

[00:25:18.320] - Zeno Davatz

HIN is actually the first company in Switzerland that have the certified digital signature for signing the prescription.

[00:25:25.540] - Zeno Davatz

But the whole thing they do with sending back and forth information via this HIN mail, it's like, why can't we think of something more open source where we just have a library, Google can use it, Microsoft can use it, Renuo can use it, I know, Mr. Bünzli can use it, and it just works.

[00:25:45.670] - Zeno Davatz

I really wish that would happen, and I hope that Switzerland can play a leading role in Europe for digital personal identification management, of course interfaced with the government, where the government takes a leading leading role, but doesn't control everything and has no access to your private data.

[00:26:05.280] - Zeno Davatz

The HIN thing where you have to download an HTML and then enter your email and then get an SMS.

[00:26:12.780] - Zeno Davatz

Swiss doctors, they are drowning in bureaucracy.

[00:26:17.200] - Zeno Davatz

They're completely drowning.

[00:26:18.380] - Zeno Davatz

They're overworked, they're burnt out, and they're not happy.

[00:26:22.860] - Zeno Davatz

I know the people at HIN. I'm pushing them, but sometimes your ADHD character can be overwhelming for people.

[00:26:30.500] - Zeno Davatz

I can run them over and they're like: Zeno shut up, get out of my way.

[00:26:35.180] - Zeno Davatz

But I don't give up.

[00:26:36.760] - Zeno Davatz

As you see, I've been doing all these court cases now since 22 years or longer.

[00:26:41.020] - Zeno Davatz

So I will continue as long as my physique allows.

[00:26:44.460] - Zeno Davatz

I'm happy if you guys want to help.

[00:26:49.660] - Zeno Davatz

Did I answer your question?

[00:26:50.990] - Bemerkung 2

Yeah, partially. I would like to fight this war with this battle with you someday.

[00:26:55.360] - Zeno Davatz

You are a Gemini guy, right?

[00:27:01.240] - Zeno Davatz

So what I started doing is I started taking these leaflets of information of the Fachinformation, the FDA-approved information about the drug for the doctor.

[00:27:13.780] - Zeno Davatz

And it's like 50 A4 pages.

[00:27:15.630] - Zeno Davatz

I threw it all into Gemini and I asked the question, does this drug interact with that drug?

[00:27:21.790] - Zeno Davatz

Or can I eat this drug as if I'm a pregnant woman?

[00:27:25.900] - Zeno Davatz

If, of course, it's Viagra, it kind of knows that is not for a woman.

[00:27:30.500] - Zeno Davatz

I would be interested in that as well.

[00:27:33.940] - Zeno Davatz

Al fantasizes a lot, but if you feed them a precise document, the answers can get more precise, right?

[00:27:41.940] - Bemerkung 3

Summarization is very hard to hallucinate Because you're basically taking a lot of information and making it smaller. It can happen, but it's incredibly rare.

[00:27:51.820] - Bemerkung 3

Hallucination is like when you are trying to connect the dots between things happening on the planet and it just goes in the wrong direction.

[00:28:00.750] - Zeno Davatz

I got a message, that's why I'm recording the video, from Alexander Adam.

[00:28:10.431] - Zeno Davatz

https://www.linkedin.com/in/alexander-adam-ch/

[00:28:11.160] - Zeno Davatz

He said: can you please record your speech? I'm very interested to listening to it.

[00:28:15.280] - Zeno Davatz

He is, yeah, first we have the crypto hype, and now we have the AI hype. We are just running all after the money.

[00:28:24.780] - Zeno Davatz

This is something I really agree with him.

[00:28:26.880] - Zeno Davatz

I think we should use our talents to hack something new.

[00:28:31.730] - Zeno Davatz

Hacking is about changing the world, and hacking is about hobbyists.

[00:28:37.400] - Zeno Davatz

That's how you start stuff in your basement or whatever, in the Badi or in your Starbucks or wherever, and you just have your autistic or whatever idea, and you follow that idea.

[00:28:49.640] - Zeno Davatz

This is what I really think, actually Switzerland, with four languages, we are predestined to have great hackers and a friendly environment for great hackers.

[00:28:58.900] - Zeno Davatz

Also, Google has a very big office here.

[00:29:01.120] - Zeno Davatz

We have a lot of Fortune 500 companies opening their offices in Zurich.

[00:29:05.680] - Zeno Davatz

But hackers are also individual thinkers.

[00:29:08.120] - Zeno Davatz

They're people who somehow see the thing a little bit different.

[00:29:15.440] - Zeno Davatz

This is basically my world.

[00:29:21.420] - Zeno Davatz

Any other questions?

[00:29:27.760] - Zeno Davatz

Okay. Let me see if I have anything else.

[00:29:31.070] - Zeno Davatz

Otherwise, I will be done.

[00:29:41.570] - Zeno Davatz

No, that's it. Thank you very much.